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Seasonal Savings in the Southern Hemisphere

By ELAINE GLUSAC JULY 29, 2016



Tierra Atacama has a family-friendly offer. James Ffione

When it's high season in the Northern Hemisphere, it's deal season — also known as winter — in much of the Southern Hemisphere. Sales offer both immediate and far-horizon incentives.

Through Sept. 7, [Tierra Atacama Hotel and Spa](#) in northern [Chile](#) allows children up to age 17 to stay free when sharing their parents' room over a four-night stay (\$2,450 total per adult). The rate includes meals, transfers and excursions.

The tour company [Globus](#) is selling many of its South American trips for 2017 at 10 percent off until Nov. 29. Trips range from seven days in [Rio de Janeiro](#) and Iguazu Falls (on the border of Brazil and Argentina) for \$2,222 a person after the discount is applied, to a 13-day tour of Patagonia for a reduced price of \$4,427.

Through Aug. 25, [SmarTours](#) will take up to \$500 off per person on several trips in Africa and [South America](#). Its 14-day [South Africa](#) trip visits Cape Town and safari regions, from \$2,799 a person.

[Travelscene](#)'s new 11-day trip to [New Zealand](#) features two free nights in Fiji starting at \$1,899 a person. The package includes round-trip flights on Fiji Airways from Los Angeles, hotels and tours of Auckland and Rotorua. Book by Aug. 31 for travel until Dec. 7 and Jan. 16 to 31, 2017.

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